



Steve Simonetti

Vice President of Land Acquisition and Development

Steve joined EdR in 2016, from his own business, Simonetti Development Company. Before that, he was vice president of land acquisition and development for Edwards Communities Development Company in Columbus, Ohio. With nearly 15 years of experience in the real estate development field, Simonetti spent significant time as the lead developer of Tartan West/Corazon, a 400 home, \$175 million residential community in Dublin, Ohio. On top his real estate background, Simonetti has nearly 25 years of sales and marketing experience.

Steve will be seeking out the best pedestrian-to-campus development sites at EdR-targeted Tier 1 institutions for potential development. Once targeted sites are secured he will lead EdR's efforts on the land entitlement process.